

LANSBURGH & BROTHER

Washington—New York—Paris

STORE NEWS for Monday, August 14, 1922

Open 9:00, Close 5:30

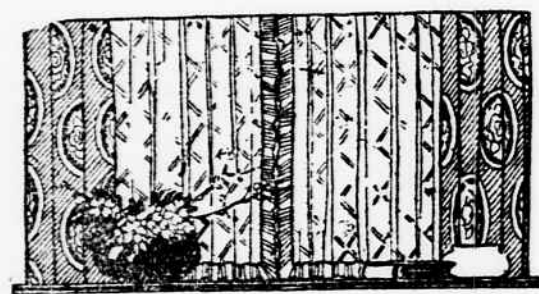
The annual September sale of Rugs, Floor Coverings and Draperies starts in August (tomorrow)—a good reason

THE REASON—On account of the railway strike, our manufacturers have made their shipments of fall merchandise early, fearing that there might be a total tie-up which would delay the arrival of our purchases. We are glad that we have the goods. Our floors are crowded with the most complete assortments we have ever shown. Every article is high class and it is with pride that we do not have to qualify a single price quotation with such words as "as is," "seconds" or "imperfects."

THE POLICY of giving quality merchandise at fair prices is far more pleasing to our customers than the policy of quoting fictitious prices and exaggerated comparative values. It is with this idea that we announce this annual sale—ONLY QUALITY MERCHANDISE PRICED RIGHT.

A NEW SEASON is fast approaching. Already we who search diligently can find here and there russet-colored leaves meekly dropping from their branches as if in dread of a strong gust of wind. What could be a better indication of fall weather? The change of season outdoors means a change of furnishings indoors, and the stocks assembled for this September Sale are the welcome harbingers of fall. It is not an urge on our part to ask you to do your buying now, but you will find it to your advantage to make selections from complete lines at lowest possible prices. Many of our quotations are lower than replacement value.

Buy now on our partial payment plan



Sale of 250 pairs Double-faced

Velour Portieres \$12.98 pair

AN EXTREMELY low price for these double-faced heavy velour portieres, made with double or French edge. Colors are rose and blue, rose and taupe, rose and gold, blue and gold, blue and taupe, gold and green, mulberry and blue, gold and mulberry and other combinations. Full 2½ yards long. Exceptional value.

Extra Special

1,000 Velour Pillows at \$1.00 each

What a selling they will make—one thousand lovely pillows, made right, of good quality velour. Colors: Blue, rose, green, gold, brown and mulberry. Round in shape, with sunburst and button; welted cord edge. We advise early selection.

430 Sets Velour Draperies—Consisting of valance and side drapes; all colors; ready to hang. Extra value. Set..... **\$4.88**

Double Rods for hanging above drapes. Set..... **48c**

Marquette Curtains—2½ yards long; made of good quality marquette of irregular weave and neatly hemstitched. Pair..... **68c**

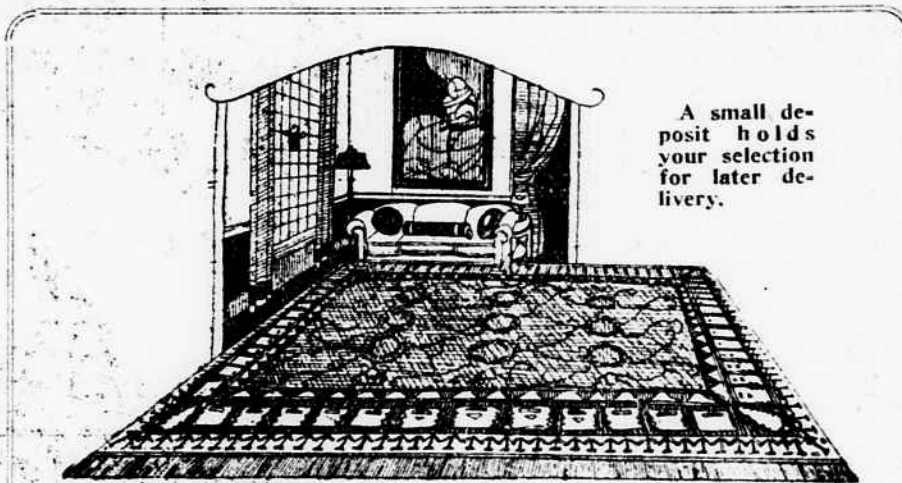
100 Bar Harbor Rockers—Natural color; well made; complete with cushion. Extra special. **\$5.85**

New Lace Curtains—In attractive filet weave, trimmed with lace edge. 2½ yards long. Pair..... **\$1.98**

New Filet Curtain Nets—Dainty and pleasing designs; 36 inches wide. Ecru, ivory or white. Yard.... **50c**

Bris Brie Sash Curtains—White only, ready to hang. Priced at great saving, each..... **39c**

—Fifth Floor.



A small deposit holds your selection for later delivery.

September Sale features a remarkable collection of high-grade

Axminster and Velvet Rugs

Priced far below actual value; each **\$29.48**

HERE are rugs of **QUALITY**, perfectly woven and finished in a high-class manner. A large and varied selection of designs in Chinese, Persian and conventional effects, assembling harmoniously blended colorings. Axminsters are heavy pile that will not pull out. Buy your fall rugs from this assortment for any or every room in your home. Sizes are 8.3x10.6 and 9x12 feet in either style.

Wilton Rugs are not scarce

CONTRARY to the statements of some stores, we announce that Wilton rugs are not scarce—and back up the assertion with an immense stock of these most-wanted rugs in a large and varied pattern and color assortment.

Not only a complete line of Wil-

tons in room sizes, but in the smaller sizes, which match up with the larger ones—from 22½x36 inches to 9x12's we have a complete assortment.

Wilton Rugs of quality, bearing the labels of such well known makers as Whittall, Thos. Devolon, Homecrest and others, at the following low prices:

| | |
|---|----------|
| 9x12 Finest Quality Wilton Rugs..... | \$125.00 |
| 8.3x10.6 Finest Quality Wilton Rugs..... | \$114.00 |
| 6x9 Finest Quality Wilton Rugs..... | \$77.00 |
| 4.6x7.6 Finest Quality Wilton Rugs..... | \$43.00 |
| 36x63-in. Finest Quality Wilton Rugs..... | \$20.25 |
| 27x54-in. Finest Quality Wilton Rugs..... | \$13.00 |
| 22½x36-in. Finest Quality Wilton Rugs..... | \$8.25 |
| Other Wilton Rugs in 9x12 Size, \$87.00 to \$110.00 | |

Seamless Wilton Velvet Rugs

PERFECT quality Wilton Velvet Rugs, in rich patterns and colors suitable for every room in your home; fringed for addi-

tional beauty; some plain color rugs are included in this collection. The following low prices suggest immediate purchases:

| | |
|-------------------------------------|---------|
| 9x12 Wilton Velvet Rugs, each..... | \$49.75 |
| 8.3x10.6 Wilton Velvet Rugs..... | \$45.75 |
| 6x9 Wilton Velvet Rugs, each..... | \$29.75 |
| 4.6x7.6 Wilton Velvet Rugs..... | \$17.50 |
| 27x54 Wilton Velvet Rugs, each..... | \$4.75 |

September Sale of Linoleums



Enters its first day with complete stocks of highest grade linoleums on the market.

LINOLEUMS are the first requirements in the delightful task of making a home clean, fresh and thoroughly sanitary. Here variety is happily linked with low pricing.

Armstrong's Inlaid Linoleums—Heavy quality, with colors that retain their original beauty during the life of the Linoleum. Price per square yard, \$1.30, \$1.65 and \$2.10.

Scotch Imported Linoleums—None better—sturdy, heavy and serviceable; in a most unusual range of beautiful patterns and colorings; two weights—priced, per square yard, \$1.95 and \$2.25.

Genuine Gold Seal Congoleum Rugs—Bright and cheerful; easy to keep clean; durable—and, above all, inexpensive. Neat block and tile designs, or more fanciful ones. Size 9x12—each..... **\$16.20**

Genuine Neponset Rugs—Size 9x12 feet; in a range of the newest patterns and colors. Perfect quality; choice at..... **\$10.00**

Pabcolin Enameled Floor Covering Special, Sq. Yd., 52c

PABCOLIN, a quality floor covering, sold in Washington only at Lansburgh & Brother. The regular price is much higher than the one we quote for Monday special. Choice of a wide range of bright designs and colorings. Pabcolin is waterproof, sanitary and easy to keep clean, lays flat without tacking.

DURING THIS SALE WE WILL LAY PABCOLIN AT THE SMALL CHARGE OF 10c PER SQUARE YARD

LANSBURGH & BROTHER

What you want, when you want it, at a price you want to pay. That's the keynote for this remarkable special purchase and

Sale of 1,200 Wool Slip-ons



The most popular mode of the day, offered here at a price much lower than real worth. Choice

\$1.95

Slip-ons of fine Zephyr wool—knitted to perfection



THE slip-on, you know, is enjoying immense popularity just now, and bids well to carry on into the Fall season. Hence, we have planned a remarkable selling for you. The sweaters are new, specially purchased at price concessions—and passed on to you at the lowest price for sweaters of this quality that we have seen quoted this season.

The sketch shows several of the styles, all of which are very much alike, perhaps a difference in belt or sleeve length. Sleeves are short, three-quarter or full length finished with purled edge or turnback roll cuff. Colors are light blue, navy, orchid, jade, gray, gold, henna, periwinkle, also black and white. Sizes for women and misses. One low price for choice, \$1.95.

On sale in sweater dept., second floor, and special table—first floor.

Another timely arrival and

Sale of Fiber Sweaters at \$5.00

Beautiful Tuxedo Sweaters of rich, lustrous fiber—a fabric that so closely resembles pure silk that oftentimes one is led to believe it is silk. Plain or fancy weaves, finished with narrow self belt and pocket. Colors—black, navy and some light shades.

—Second Floor.

Don't miss this one---

Here's the biggest thing about the sale: You can select from any size you desire, as follows:

Size 54x90—for the cot.
Size 63x99—for single bed.
Size 63x108—for single bed.
Size 72x90—for three-quarter bed.
Size 81x90—for double bed.
Size 81x99—for double bed.
Size 90x90—for double bed.
Size 90x99—for extra large bed.

Selling Starts Monday Morning Promptly at 9 o'clock



OUR BIGGEST SALE of SHEETS

THIS is a sale in which the element of luck enters into in a large measure. Of course, we planned to hold such a sale at this time, but we didn't expect to find the market in such a topsy-turvy condition.

When we told jobbers and makers of our intention to hold a sale of sheets—the biggest of its kind ever held in Washington—and then told them the price we had set, they laughed at us, saying such a thing was impossible, as the market had no sheets to wholesale even at that price.

But we are persistent people. We called on 46 houses before we found what we wanted—and then we bought like a crazy man.

It's a big sale—big in quantity and equally as big in quality and value.

The sheets are seamless, of heavy, firm sheeting that shows a durable linen-like finish. Every sheet is hand-torn and finished with regulation hems. Not all sheets are perfect. Some show a slight rent on selvage, but, then, any one can remedy these faults in short order. However, the majority are absolutely flawless.

95¢

An added attraction for good luck

2,400 Pillowcases

Here are pillowcases we recommend for quality and finish. They are made straight with selvage, finished with regulation hems; and if it were not for a slight oil spot on a small majority of the cases you would pay considerably more than this special price—21c each.

21c

Special tables on first and third floors

LANSBURGH & BROTHER